

**CITY OF ALBUQUERQUE**  
ALBUQUERQUE, NEW MEXICO  
PURCHASING DEPARTMENT

NOVEMBER 23, 2004

TO: RONN D. JONES, PURCHASING OFFICER  
FROM: SUZANNE BOEHLAND, SENIOR BUYER  
SUBJECT: REVISION OF RECOMMENDATION OF AWARD ON REQUEST FOR OFFER RFB2005-036-SB  
ITEMS 17 & 18  
TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS  
BID OPENING 10/27/2004

I RECOMMEND AWARDDING THE FOLLOWING AS THE LOWEST RESPONSIVE BID OFFER AFTER MEETING SPECIFICATIONS. LOCAL PREFERENCES, IF APPLICABLE, HAVE BEEN TAKEN INTO CONSIDERATION. THIS CONTRACT WILL BE USED BY **VARIOUS DEPARTMENTS**, WITH APPROVAL OF EQUIPMENT FOR FITNESS FOR DUTY BY FLEET MANAGEMENT/DMD FOR ALL DEPARTMENTS EXCEPT TRANSIT, SOLID WASTE, AND AVIATION.

|    |   |                          |                         |              |
|----|---|--------------------------|-------------------------|--------------|
|    |   |                          | RICH FORD SALES, INC.   | \$ 26,555.00 |
| 17 | 5 | CAB/CHASSIS; 15,000 GVWR | BOB TURNER FORD COUNTRY | \$ 26,562.00 |
|    |   |                          | GALLES CHEVROLET        | \$ 30,536.00 |
|    |   |                          | BOB TURNER FORD COUNTRY | \$ 28,272.00 |
| 18 | 5 | CAB/CHASSIS; 17,500 GVWR | RICH FORD SALES, INC.   | \$ 28,314.00 |
|    |   |                          | GALLES CHEVROLET        | \$ 30,969.00 |

**THIS IS A RECOMMENDATION OF AWARD, NOT AN ACTUAL AWARD.** AN ACTUAL AWARD IS MADE BY THE PURCHASING DIVISION ISSUING A PURCHASE ORDER AFTER THE COMPLETION OF THE RECOMMENDATION OF AWARD. DATE OF RECOMMENDATION: 11/24/04. PROTEST PERIOD ENDS: 12/03/04

APPROVED BY:

  
\_\_\_\_\_  
RONN JONES  
PURCHASING OFFICER

11/24/04  
\_\_\_\_\_  
DATE

  
\_\_\_\_\_  
ED ADAMS

DIRECTOR, DEPARTMENT OF  
MUNICIPAL DEVELOPMENT

11/24/04  
\_\_\_\_\_  
DATE

AUTOMATED PURCHASING SYSTEM II  
ABSTRACT DETAIL REPORT

| Response<br>Number | Vendor<br>Name            | Preference<br>Type | Delivery |
|--------------------|---------------------------|--------------------|----------|
| 1                  | PERFECTION HONDA          | LOCAL BUSI         |          |
| 2                  | BOB TURNER'S FORD COUNTRY | LOCAL BUSI         |          |
| 3                  | ZANGARA DODGE             | LOCAL BUSI         |          |
| 4                  | RICH FORD SALES INC       | LOCAL BUSI         |          |
| 5                  | ALBUQUERQUE FREIGHTLINER  | LOCAL BUSI         |          |
| 6                  | SANTA FE CHEVROLET        |                    |          |
| 7                  | GALLES CHEVROLET          | LOCAL BUSI         |          |

REQUEST FOR BID NUMBER: RFB2005-036-SB  
 BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS  
 BID OPENING DATE: 10/27/2004  
 SUZANNE BOEHLAND, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 17 1  
 15,000 GVWR CAB/CHASSIS

|            |          |               |          |               |          |
|------------|----------|---------------|----------|---------------|----------|
| RESPONS    | 1        | 2             | 3        | 4             | 5        |
| NO BID?    | Y        |               | Y        |               | Y        |
| SKU        | EA       | EA            | EA       | EA            | EA       |
| UNIT       | \$0.0000 | \$26,562.0000 | \$0.0000 | \$26,555.0000 | \$0.0000 |
| EXT. PRICE | \$0.00   | \$26,562.00   | \$0.00   | \$26,555.00   | \$0.00   |

15,000 GVWR CAB/CHASSIS

|            |          |               |
|------------|----------|---------------|
| RESPONS    | 6        | 7             |
| NO BID?    | Y        |               |
| SKU        | EA       | EA            |
| UNIT       | \$0.0000 | \$30,536.0000 |
| EXT. PRICE | \$0.00   | \$30,536.00   |

REQUEST FOR BID NUMBER: RFB2005-036-SB  
 BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS  
 BID OPENING DATE: 10/27/2004  
 SUZANNE BOEHLAND, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 18 1  
 17,500 GVWR CAB/CHASSIS

|            |          |               |          |               |          |
|------------|----------|---------------|----------|---------------|----------|
| RESPONS    | 1        | 2             | 3        | 4             | 5        |
| NO BID?    | Y        |               | Y        |               | Y        |
| SKU        | EA       | EA            | EA       | EA            | EA       |
| UNIT       | \$0.0000 | \$28,272.0000 | \$0.0000 | \$28,314.0000 | \$0.0000 |
| EXT. PRICE | \$0.00   | \$28,272.00   | \$0.00   | \$28,314.00   | \$0.00   |

GROUP ITEM QTY  
 18 1  
 17,500 GVWR CAB/CHASSIS

|            |          |               |
|------------|----------|---------------|
| RESPONS    | 6        | 7             |
| NO BID?    | Y        |               |
| SKU        | EA       | EA            |
| UNIT       | \$0.0000 | \$30,969.0000 |
| EXT. PRICE | \$0.00   | \$30,969.00   |

AUTOMATED PURCHASING SYSTEM II  
OFFERS FOR PROCUREMENT

REQUEST FOR BID NUMBER: RFB2005-036-SB  
BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS  
SUZANNE BOEHLAND, SENIOR BUYER, PHONE NO.: (505)768-3320

| Item      |    | Bid Amount |    | Discounted  |             | Vendor                                                                                            |  |
|-----------|----|------------|----|-------------|-------------|---------------------------------------------------------------------------------------------------|--|
| From Item | 17 | To Item    | 17 |             |             |                                                                                                   |  |
|           |    |            |    | \$0.00      | \$0.00      | * PERFECTION HONDA                                                                                |  |
|           |    |            |    | \$0.00      | \$0.00      | * ZANGARA DODGE                                                                                   |  |
|           |    |            |    | \$0.00      | \$0.00      | * ALBUQUERQUE FREIGHTLINER                                                                        |  |
|           |    |            |    | \$0.00      | \$0.00      | * SANTA FE CHEVROLET                                                                              |  |
|           |    |            |    | \$26,555.00 | \$25,227.25 | RICH FORD SALES INC                                                                               |  |
|           |    |            |    |             |             | WARRANTY: ESP POWERTRAIN 5-YEAR/75,000 MILE. \$50 DEDUCTIBLE.                                     |  |
|           |    |            |    | \$26,562.00 | \$25,233.90 | BOB TURNER'S FORD COUNTRY                                                                         |  |
|           |    |            |    |             |             | WARRANTY: 5-YEAR 75,000 MILE ON BASE CORE. \$50 DEDUCTIBLE.                                       |  |
|           |    |            |    | \$30,536.00 | \$29,009.20 | GALLES CHEVROLET                                                                                  |  |
|           |    |            |    |             |             | WARRANTY: 24 MONTHS UNLIMITED MILEAGE ON COMPLETE VEHICLE AND 5 YEARS/100,000 MILE ON POWERTRAIN. |  |
| From Item | 18 | To Item    | 18 |             |             |                                                                                                   |  |
|           |    |            |    | \$0.00      | \$0.00      | * PERFECTION HONDA                                                                                |  |
|           |    |            |    | \$0.00      | \$0.00      | * ZANGARA DODGE                                                                                   |  |
|           |    |            |    | \$0.00      | \$0.00      | * ALBUQUERQUE FREIGHTLINER                                                                        |  |
|           |    |            |    | \$0.00      | \$0.00      | * SANTA FE CHEVROLET                                                                              |  |
|           |    |            |    | \$28,272.00 | \$26,858.40 | BOB TURNER'S FORD COUNTRY                                                                         |  |
|           |    |            |    |             |             | WARRANTY: 5-YEAR 75,000 MILE ON BASE CORE. \$50 DEDUCTIBLE                                        |  |
|           |    |            |    | \$28,314.00 | \$26,898.30 | RICH FORD SALES INC                                                                               |  |
|           |    |            |    |             |             | WARRANTY: ESP POWERTRAIN 5-YEAR/75,000 MILE. \$50 DEDUCTIBLE.                                     |  |
|           |    |            |    | \$30,969.00 | \$29,420.55 | GALLES CHEVROLET                                                                                  |  |
|           |    |            |    |             |             | WARRANTY: 24 MONTHS UNLIMITED MILEAGE ON COMPLETE VEHICLE AND 5 YEARS/100,000 MILE ON POWERTRAIN. |  |

\* Denotes that at least one Item in the Group was 'No Bid'

**November 23, 2004**